Marine Surveying

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Qualifications

1. Apply to be an associate
2. Survey 5 years and submit surveys for review

- 3. Take exam
- 4. Continuing education

Experience

Survey enough to be very familiar
What is "normal"
What is extraordinary
Off the record

Types of Surveys Appraisal Walk through Insurance - C&V - condition and valuation **Insurance - damage Pre-purchase**

Specialized - engine, electrical, corrosion, cargo

Appraisal

Donation, divorce, estate settlement

Proscribed content and procedures
 American Society of Appraisers
 Used in court

Walk-through

1-2 hours

General impression

Lots of pictures

Insurance - C&V

Required by insurance companies
 Paid for by boat owner
 Not as detailed

 Safety - sink, blow up, do harm, legal requirements
 Condition - damage, upkeep, equipment
 Value - Sources for value

Insurance - Damage

Paid for by insurance company
No ruling on coverage
Coverage varies - wear and tear vs. accident









Pre-purchase survey

Paid for by buyer
Belongs to buyer
Standards based - ABYC, NFPA, USCG
Covers everything without disassembling boat
One a day

Basic structure

Hull, deck, interior bonds, reinforcement

Damage, repairs, blisters, moisture, delamination

Fairness of hull - bumps and hollows

Boat systems

- Engine
- Fuel hoses, filters, tanks
- Exhaust hoses, muffler
- 12 volt batteries, wiring, panel, chargers
- 120 volt shore power connection and cord, inverter, generator, overcurrent protection

Boat systems

 Water system - tanks, hoses, pumps, waste, through-hulls

Safety - Coast Guard requirements, anchor gear

Navigation

Sails and rig

Sea trial

Engine under load - gauges, vibration, exhaust, speed

Instruments



Tools

 Plastic hammer Moisture meter Flashlight Hand tools - screwdrivers, wrench Paper towels Electrical testing - conductivity tester, multimeter, outlet tester, adapters, cords





Survey report

15 -20 pages
Recommendations
Cosmetic
Maintenance/repair
Priority
Summary

Limitations

Tools
Structure
Conditions on day of survey
Surveyor's knowledge

Before calling a surveyor

 Research - online owner's groups, Yachtworld etc. What are common problems and solutions?

Self survey - love is blind

Call surveyor

NAMS or SAMS
Experience
Availability
When report will be ready
Can you be present
Cost
Sample survey

Unofficial, non-exhaustive, somewhat arbitrary top ten list of survey findings

10. Cracked hoses, especially scupper and engine exhaust

9. Oil in bilge

 8. Worn strut bearing - if shaft moves enough to make a noise, it is time to replace

• 7. Inoperable sea cocks

6. Fresh water leaks

5. No breaker at shore power connection

A. Navigation lights out

Safety equipment missing or expired A 2. Moisture/ delamination in rudder 1. Moisture, cracking, wet core in deck